

## Frequently Asked Questions regarding Industry Day for Manufacturers

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### 1. What is TennCare Industry Day?

TennCare Industry Day is a virtual meeting opportunity for manufacturers to present *new* and/or *relevant* information regarding drugs on the TennCare Pharmacy benefit to members of the TennCare Pharmacy Unit and Optum Rx staff. TennCare Industry Day *is not* a venue for TennCare pharmacy network to discuss dispensing fees or other pharmacy operational items.

### 2. Who will be at Industry Day?

The following individuals may be present for your Industry Day presentation:

- Members of the TennCare Pharmacy Unit
- Optum Rx (PBM) clinicians, industry relations, and staff
- Other TennCare staff and/or MCO partners who directly support TennCare programs, as deemed appropriate.

### 3. How often does TennCare meet for Industry Day?

TennCare Industry Days occur once monthly on those months that do not have a PAC meeting. Those months include (but may be subject to change) January, March, April, June, July, September, October, and December.

#### 4. How long are the presentations?

Presentations are permitted up to 25 minutes.

#### 5. How do I sign-up for Industry Day?

Sign-up requests for meetings will be submitted during the month a PAC meeting is held for the following two months to provide each manufacturer with enough time to assess timeliness of product availability or upcoming PAC review. For example, during the month of February, a sign-up link will be sent for meeting times in March and April. The link will be posted on the TennCare website at: [https://www.optumrx.com/oe\\_tenncare/pac-committee](https://www.optumrx.com/oe_tenncare/pac-committee) (under related links->TennCare Industry Day Information). In addition, an email is sent to those individuals on the listserv to notify of the new poll posting. To have your name added to the list (if not currently receiving emails), please email the Optum Rx PDL pharmacists at the following mailbox address: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com).

#### 6. Can I forward the invite to other members at my organization?

Yes, you may forward the virtual invite you receive for Industry Day to other members at your organization that you wish to attend or present.

#### 7. What should I discuss in a meeting at Industry Day?

Meetings are reserved for **new** and **relevant** information to the TennCare Pharmacy benefit. Meetings **WILL NOT** be granted for the purposes of introductions only. Meetings **WILL NOT** be granted for the purposes of discussing physician administered only drugs (those drugs that cannot be self-administered) as they are not managed via the TennCare Pharmacy Benefit and are managed via the medical benefit. Please consider reviewing the TennCare schedule for PAC meetings to determine the best month for presenting your drug if the product was previously existing. For new drugs, consider discussing at the time of release/approval.

#### 8. Where should I submit my agenda or topic for Industry Day?

Agendas may be submitted to the Optum Rx PDL pharmacists at the following mailbox: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com).

#### 9. Can I schedule an appointment outside of Industry Day?

Meeting requests outside of the designated intervals are discouraged. If an urgent need or question arises, please see question 14 regarding how to have questions addressed outside of Industry Day.

#### 10. What do I do when all the Industry Day spots are filled (i.e., how to get added to the waitlist)?

In the event that the poll is closed, or all slots are already filled, and you wish to be placed on a waitlist for any future open time slots, email the Optum Rx PDL pharmacists via the following mailbox address: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com).

#### 11. How do I cancel my Industry Day appointment?

In the event of an Industry Day cancellation, please immediately contact the Optum Rx PDL pharmacists via the following mailbox address: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com).

#### 12. How often can I schedule for Industry Day?

As previously mentioned, Industry Day is reserved for new and relevant information to the TennCare Pharmacy benefit. There is not a limit on the number of Industry Days you can sign-up for, however, TennCare recommends that you sign-up judiciously for meetings and permit spots to others that may have new or relevant information to an upcoming PAC meeting or new drug. If you are unsure if TennCare would have interest in an Industry Day topic prior to a meeting, please contact the Optum Rx PDL pharmacists via the following mailbox address to inquire: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com). *Note: You will only be permitted one sign-up per Industry Day and can discuss more than one topic during your allotted time (please note on agenda).*

#### 13. Am I permitted to present slides or handouts?

Yes, presentation slides or other forms of review are encouraged during the virtual meeting.

#### 14. What if I have general questions I need answered outside of Industry Day?

For any questions or concerns related to drugs managed on the TennCare Pharmacy benefit, Industry Day, or other related questions please email the Optum Rx PDL pharmacists at the following mailbox address: [tnmpdlrph@optum.com](mailto:tnmpdlrph@optum.com).